CALL FOR APPLICATIONS - EMA MANAGEMENT BOARD

Position: Director of Partnership Development Unit
Duration: 2 year commitment
Application Deadline: 22 May 2021
Start Date: 01 July 2021
Location: Remote with potential travel opportunities
Type of Position: Voluntary

Director of Partnership Development Unit

EMA is looking forward to appointing the Director of the Partnership Development Unit who will manage EMA's internal and external partners to ensure long term financial and organisational sustainability through the development of relationships and activities that benefit EMA membership, its partners and the society.

The Unit aims to secure the long-term financial sustainability of EMA without compromising its core values. It is also focused on increasing EMA's international visibility and building a strong and resilient brand name in the corporate world. Concentrating on building relationships with external stakeholders (EMJMD consortia, students, businesses, and non-governmental organizations). Due to EMA's transformation into a legal entity, this Unit is critical for the Association's short term and long-term sustainability.

Learn more about EMA's Units here.

Candidate Profile:

Required

- Experience in an account/stakeholder management or similar role;
- Demonstrated ability to identify opportunities for partnerships and outstanding negotiation skills;
- Possess capability to build and maintain professional relationship with your potential partners;
- Proven team management experience and leadership skills;
- Strong computer skills, especially with Google Suite and other online communication tools (e.g. Slack, Asana, or other project management tools);
For detailed objectives and functions of the Partnership Development Unit, refer to EMA’s Internal Regulations, clause 2.

Potential Benefit
The position is on a volunteer basis, and you will be able to:

- Gain international multidisciplinary experience in non-profit organization management;
- Develop a strategic mindset and leadership skills;
- Develop a profound understanding of EU Higher education and political landscape;
- Contribute towards addressing societal challenges and be a positive influencer;
- An inclusive and friendly work environment;
● Access to a unique network and other services;
● Occasionally, sponsored international travel when required for meetings or events, such as the EMA General Assembly, ESAA Capacity Building Training, seminar, and so on.

**Application Requirements:**

● Proof of approval as an Ordinary member from the community portal;
● CV / Resume stating only relevant experience for the position;
● Motivation letter (max 200 words);
● Presentation deck (max 5 slides, About, Motivation, Plan for 2 year);
● Video/Audio pitch (maximum 1,5 mins):
  ○ What do you plan to contribute to EMA and the Management Board?
  ○ How do you want to lead your Unit?
  ○ What is your leadership style - what type of leader are you?
● 2 Recommendation letters containing contact details (email and phone number).

*An “Ordinary” Member can apply as a candidate for the Management Board and vote in the elections during the General Assembly, in the manner as prescribed in the Internal Regulations.*

Submit your application [here](#)!